# FISCAL IMPACT ANALYSIS 

For

# Menifee North Specific Plan No. 260 Amendment 3 

May 3, 2018

Prepared By:


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## 1. Purpose of Fiscal Impact Analysis

This Fiscal Impact Analysis ("FIA") has been prepared to determine the estimated fiscal impacts on the City of Menifee ("City") in connection with the proposed development of Menifee North Specific Plan No. 260 Amendment No. 3 ("Project"), a mixed-use development. The purpose of the FIA is to show the recurring net impact of the Project to the City. Reader should be aware that the FIA contains estimates or projections of the Project's future revenue and cost impacts on the City and actual fiscal results may vary from estimates because events and circumstances may occur in a manner that is different than projected in the FIA. The primary purpose of this FIA is to project the Project's net fiscal impact on the City's General Fund over a 20-year time period.

## 2. Project Description

The Project is located north of Highway 74, South of Watson Road, west of Briggs Road and east of Menifee Road. The Project is proposed to include 637 apartment units and approximately 205,000 square feet of commercial space. The total Project area covers approximately 64.31 acres and consists of four Planning Areas ("PA"); PA 11, 12, 13 and 14. These PAs are currently zoned as Business Park and Commercial Business Park and Optimus Building Corp. ("Developer") is proposing to change the zoning to Commercial and very high density residential.

LAND USE ASSUMPTIONS

| Residential |  |  |  |
| :--- | :---: | :--- | ---: |
| Apartment Type | No. of <br> Units | Avg. Rent |  |
| One Bedroom | 213 | $\$$ | 1,200 |
| Two Bedroom | 424 |  | 1,500 |
| Apartments Total/Avg Rent. | $\mathbf{6 3 7}$ | $\mathbf{\$}$ | $\mathbf{1 , 4 0 0}$ |


| Commercial |  |
| :---: | :---: |
| Tenant Type | Bldg. SF |
| Retail | 205,000 |
|  |  |
| Retail Center Total | 205,000 |

## 3. FIA Limiting Conditions

The FIA is subject to the following limiting conditions:

- The FIA contains an analysis of recurring revenues and costs to the City from development of the Project. The FIA is based on estimates, assumptions and other information developed from DPFG's research, interviews, telephone discussions with City staff, and information from DPFG's database which were collected through fiscal impact analyses previously prepared by DPFG and others.
- The sources of information and basis of the estimates are stated herein. While we believe the sources of information are reliable, DPFG does not express an opinion or any other form of assurance on the accuracy of such information.
- The analysis of recurring revenues and cost impacts to the City contained in the FIA is not considered to be a "financial forecast" or a "financial projection" as technically defined by the American Institute of Certified Public Accountants. The word "projection" used within this report relates to broad expectations of future events or market conditions.
- Since the analyses contained herein are based on estimates and assumptions which are inherently subject to uncertainty and variation depending on evolving events, DPFG cannot represent that results will definitely be achieved. Some assumptions inevitably will not materialize and unanticipated events and circumstances may occur; therefore, the actual results achieved may vary from the projections.


## 4. General Sources of Information and Methodology Used in FIA

The FIA was prepared to estimate the allocable revenue and cost impacts to the City's general fund ("General Fund") as a result of the Project's development. The FIA uses a combination of case study methods and multiplier methods to estimate Project impacts.

When projecting fiscal impacts using a multiplier method, the FIA determines per capita/employee impacts by applying the appropriate per capita, per employee and per capita and employee factors ("Factors") to the Project land use assumptions. The Factors were calculated using the City of Menifee 2017-18 Mid-Year Budget ("Budget"). Cost and revenue factors are projected in 2018 dollars.

Information used in preparing the FIA was obtained from the following sources: (1) the Budget (2) Developer (land use information); (3) Sales price projections based on DPFG's database of projects experience and; (4) the California Department of Finance (population information); and (5) the California Employment Development Department (employment information).

## 5. FIA Summary and Conclusions

The FIA examines the financial impact the Project will have on the General Fund over a 20 -year time period. The Project will generate revenue for the General Fund primarily through increased property taxes, property taxes in-lieu of vehicle license fees, sales tax, and Measure DD sales tax, while increasing the need for City services such as police, fire and public works.

The Project's direct impact to the General Fund at build-out is summarized as follows:

| Recurring Revenues: | Buildout | \% of Total |  |
| :--- | ---: | ---: | :---: |
| Property Tax | $\$$ | 217,842 | $18.0 \%$ |
| Property Tax in Lieu of MVLF | 117,026 | $9.7 \%$ |  |
| Measure DD | 289,710 | $23.9 \%$ |  |
| Sales Tax | 483,433 | $39.9 \%$ |  |
| Building/Planning/Engineering Fees | - | $0.0 \%$ |  |
| Franchise Fees | 59,754 | $4.9 \%$ |  |
| County Augmentation | 20,886 | $1.7 \%$ |  |
| Business License | 1,928 | $0.2 \%$ |  |
| Transient Occupancy Tax |  | - | $0.0 \%$ |
| Recreation Program Fees | 4,217 | $0.3 \%$ |  |
| Fines \& Fees | 10,168 | $0.8 \%$ |  |
| Real Property Transfer Tax |  | - | $0.0 \%$ |
| Misc. Fees | 3,524 | $0.3 \%$ |  |
| Transfer In | $\mathbf{2 , 6 4 2}$ | $\underline{0.2 \%}$ |  |
| Total Recurring Revenue | $\mathbf{1 , 2 1 1 , 1 2 8}$ | $\mathbf{1 0 0 . 0 \%}$ |  |
|  |  |  |  |
| Recurring Expenditures: | $\mathbf{\$}$ | 16,554 | $2.0 \%$ |
| Legislative | 251,244 | $30.4 \%$ |  |
| Police Services | 194,796 | $23.6 \%$ |  |
| Fire Services | 145 | $0.0 \%$ |  |
| Emergency Operations Services | 8,200 | $1.0 \%$ |  |
| Animal Control | 170,383 | $20.6 \%$ |  |
| Measure DD | 117,725 | $14.3 \%$ |  |
| Public Works | 28,945 | $3.5 \%$ |  |
| Engineering Department | $\underline{37,583}$ | $\underline{4.6 \%}$ |  |
| Finance Department | $\mathbf{8 2 5 , 5 7 5}$ | $\mathbf{1 0 0 . 0 \%}$ |  |
| Total Recurring Expenditures | $\mathbf{3 8 5 , 5 5 3}$ |  |  |
| NET FISCAL SURPLUS |  |  |  |

The FIA is organized as follows:

| Appendix | Table | Description |
| :---: | :---: | :--- |
| A | 1 | Fiscal Impact Analysis Summary |
| A | 2 | Post ERAF Share of the Basic Tax Calculation |
| A | 3 | Land Use and Assessed Value Assumptions |
| A | 4 | Property Tax Summary |
| A | 5 | Motor Vehicle License Fee Revenue Calculation |
| A | 6 | Property Transfer Tax Revenue |
| A | 7 | Sales Tax Revenue |
| A | 8 | General Fund Revenue |
| A | 9 | General Fund Expenditures |
| A | 10 | Phasing Analysis |

The following table shows the population and employment assumptions used in the FIA:

|  | City | Project |
| :--- | :---: | :---: |
| Population | 90,660 (a) | 1,876 (a) |
| Employees | $34,600(b)$ | $410 \quad(\mathrm{c})$ |
| Residents $+50 \%$ Employees | 107,960 | 2,081 |

Footnotes:
(a) Per the California Department of Finance. Based on 2.95 persons per household as of $1 / 1 / 2017$.
(b) Per the California Employment Development Department.
(c) Per DPFG experience and database of Projects.

## 6. FIA Recurring Revenues

### 6.1 Property Tax

In addition to other ad valorem charges imposed by various local agencies, land owners in the State of California ("State") are required to pay annual property taxes of $1 \%$ on the assessed value of their property pursuant to Proposition 13. Each county in California is divided into tax rate areas ("TRA"). After the basic $1 \%$ property tax is collected by the County, the tax is allocated to various local agencies based on each agency's share of the basic tax within the property's applicable TRA.

The following table summarizes the Project's Property Tax impact to the General Fund:

| Total Assessed Value per Table 4 of the FIA |  | $\$$ | $169,732,000$ |
| :--- | ---: | ---: | ---: |
| Base 1\% Ad-valorem tax | $1.00 \%$ | $\$$ | $1,697,320$ |
| City Share of 1\% (a): |  |  |  |
| City of Menifee General Fund | $6.5114 \%$ | $\$$ | 110,519 |
| City of Menifee Fire Protection | $6.3231 \%$ | $\$$ | 107,323 |
| Total Annual Property Taxes to City | $\mathbf{1 2 . 8 3 5 4 \%}$ | $\mathbf{\$}$ | $\mathbf{2 1 7 , 8 4 2}$ |

Footnotes:
(a) Per County of Riverside Auditor/Controller. Based on proposed development located within Tax Rate are 026-231.

### 6.2 Sales Tax

Under the California Sales and Use Tax Law, the sale of tangible personal property is subject to sales or use tax unless exempt or otherwise excluded. When the sales tax applies, the use tax does not apply and the opposite is also true. The sales tax is imposed on all retailers for the privilege of selling tangible personal property in the State and is measured by the retailer's gross receipts.

As of November 2016, the effective sales tax rate, in the City of Menifee is $8.00 \%$ of taxable sales. The City receives $1.00 \%$, the remainder goes to State ( $6.50 \%$ ) and the Riverside County Transportation Commission (0.50\%). On November 8, 2016 the City passed Measure DD that authorized a $1.00 \%$ transaction and use tax, which increases the sales tax rate to $9.00 \%$. According to the City Manager's budget message in the FY 201718 City of Menifee Annual Budget, $66.22 \%$ of Measure DD revenue is dedicated towards fire and police services.

### 6.2.1 Onsite Sales and Measure DD Sales Tax

The FIA assumes that the City will receive sales tax revenue from taxable purchases made within the Project's retail center. Per DPFG's experience, the FIA assumes that the proposed retail center will generate approximately $\$ 175$ of taxable sales per building
square foot, annually. The City will receive $1.00 \%$ in Sales Tax Revenue; $10.50 \%$ of the 1.00\% in Use Tax Revenue and 1.00\% in Measure DD.

The following table summarizes the projected Sales Tax, Use tax and Measure DD Sales tax impact to the General Fund at build-out:

| Retail Sq. Ft. |  | 205,000 |
| :--- | :---: | ---: |
| Taxable Sales per SF |  | $\$$ |
| Total Direct Taxable Sales |  | $\$$ |
|  |  | $41,000,000$ |
| Sales Tax | $1.00 \%$ | $\$$ |
| Use Tax | $10.50 \%$ | 410,000 |
| Measure DD Sales Tax | $1.00 \%$ | 43,050 |
| Measure DD Revenue to General Fund | $66.22 \%$ | 410,000 |
| Total On-site Sales Tax |  | $\mathbf{\$}$ |

### 6.2.2 Off-Site Retail Sales and Measure DD Sales Tax

The City will receive sales tax revenue from taxable purchases made within the City but outside the Project area by the Project's residents. Per Bureau of Labor Statistics Consumer Expenditure for 2016, household spends $35 \%$ of their annual income in housing cost. Similarly, each household spends $73.65 \%$ of their income in consumer expenditure of which $32.56 \%$ accounts towards taxable sales. It is assumed that $50 \%$ of the taxable sales is captured within the commercial uses of the Project and $25 \%$ is captured outside of the City, leaving an estimate of $25 \%$ of taxable spending to estimate off-site retail taxable expenditures captured by the City. The City will receive $1.00 \%$ in Sales Tax Revenue; $10.50 \%$ of the $1.00 \%$ in Use Tax Revenue and $1.00 \%$ in Measure DD.

The following table summarizes the projected Sales Tax, Use tax and Measure DD Sales tax impact to the General Fund at build-out:

| Spending by Residents | Factor |  |  |
| :--- | :---: | ---: | ---: |
| Household Income Calculation: |  |  |  |
| Average Rent per month |  | $\$ 1,400$ |  |
| Annual Rent (Housing cost) |  | $\$$ | 16,800 |
| \% of Income spent on Housing |  |  | $35 \%$ |
| Required Annual Income | For 637 units | $\$$ | $30,576,000$ |
| Aggregate Income | $73.65 \%$ |  | $22,519,224$ |
| Consumer Expenditure | $32.56 \%$ |  | $7,332,259$ |
| Taxable Spending | $50.00 \%$ |  | $(3,666,130)$ |
| Less: On-site Capture | $25.00 \%$ |  | $(916,532)$ |
| Less: Outside of City |  | $\mathbf{\$}$ | $\mathbf{2 , 7 4 9 , 5 9 7}$ |
| Net Taxable Spending in City | $1.00 \%$ | $\mathbf{\$}$ | 27,496 |
| Sales Tax | $10.50 \%$ |  | 2,877 |
| Use Tax | $1.00 \%$ |  | 27,496 |
| Measure DD Sales Tax | $66.22 \%$ |  | 18,208 |
| Measure DD Revenue to General Fund |  | $\mathbf{\$}$ | $\mathbf{4 8 , 5 9 1}$ |
| Total On-site Sales Tax |  |  |  |

### 6.3 Property Tax In-Lieu of Vehicle License Fees ("VLF")

In May 2004, Governor Schwarzenegger proposed a swap of city and county VLF revenue for additional property tax share as part of a budget agreement between the State and local governments. The swap was included in the 2004 budget package. Under this legislation, property tax in-lieu of VLF is allocated to Cities and Counties pursuant to a complex formula involving each agency relative share of assessed value. The property tax in-lieu of VLF revenue that will be generated by the Project can be estimated by determining the (i) percentage growth in the total assessed value of the City attributable to the Project and multiplying by (ii) the property tax in-lieu of VLF revenue of $\$ 6,062,792$ expected to be received per the Budget. Based on these calculations, the Project is anticipated to generate $\mathbf{\$ 1 1 7 , 0 2 6}$ annually in property tax in-lieu of VLF revenue.

### 6.4 Property Transfer Tax

The Country may levy a transfer tax at the rate of $\$ 0.55$ for each $\$ 500$ of assessed value. A City within the County that levies this tax can levy a transfer tax at a rate of $\$ 0.55$ per $\$ 1,000$. If both the County and City levy the transfer tax, a credit shall be allowed against the amount imposed by the County in the amount of tax that is imposed by the City per California Revenue Taxation Code 11911. For the purpose of the Fiscal Impact Analysis, we are Assuming that property is operated by the Developer and will not be resold.

### 6.4 Other Revenues

The City receives various other revenues analyzed under the FIA. These revenues include:

- Franchise Fees
- County Augmentation
- Business License
- Recreation Program Fees
- Fines \& Fees
- Misc. Fee
- Transfer In

These revenues have been estimated using a Per Capita \& 50\% Employee Multiplier against the City's budgeted revenue for each respective revenue category. Based on the weighted average Per Capita \& 50\% Employee Multiplier the total annual Other Revenues are anticipated to be $\mathbf{\$ 1 0 3 , 1 1 7}$ at buildout.

## 7. FIA Recurring Costs

### 7.1 Legislative

The legislative cost category includes City Council, City Manager, City Attorneys, City Clerk and all administrative expenses relating to those positions. Using a Per Capita \& 50\% Employee Multiplier and a marginal increase of $50 \%$ the total annual Legislative services costs are anticipated to be $\$ \mathbf{1 6 , 5 5 4}$ at buildout.

### 7.2 Police Services

The Police Department, under the direction of Captain Greg Fellows is charged with ensuring the safety of the community while maintaining the desired quality of life. The City contracts with the Riverside County Sheriff's Department for Police Services. Using a Per Capita \& 50\% Employee Multiplier and a marginal increase of $100 \%$ the total annual Police Services costs are anticipated to be $\mathbf{\$ 2 5 1 , 2 4 4}$ at buildout.

### 7.3 Fire Services

The Fire Department, under the direction of Battalion Fire Chiefs Tyrell Davis and Josh Bischof, provides the highest levels of fire and disaster preparedness, prevention, and community involvement in order to ensure the safety of both residents and visitors to Menifee. The City contracts with the Riverside County Fire Department for all Fire Services. Currently the City operates four fire stations within the City Limits. Using a Per Capita \& 50\% Employee Multiplier and a marginal increase of 100\% the total annual Fire Services costs are anticipated to be $\$ \mathbf{1 9 4 , 7 9 6}$ at buildout.

### 7.4 Emergency Operations Services

Using a Per Capita \& 50\% Employee Multiplier and a marginal increase of 100\% the total annual Emergency Operations Services costs are anticipated to be $\$ 145$ at buildout.

### 7.5 Animal Control

The City contracts with private agencies to provide field and shelter services to the public and also provides educational services about programs such as licensing, spay/neuter services and adoption. Using a Per Capita \& 50\% Employee Multiplier and a marginal increase of $100 \%$ the total annual Animal Control costs are anticipated to be $\mathbf{\$ 8 , 2 0 0}$ at buildout.

### 7.6 Measure DD

Using a Per Capita \& 50\% Employee Multiplier and a marginal increase of 100\% the total annual Measure DD costs are anticipated to be $\mathbf{\$ 1 7 0 , 3 8 3}$ at buildout.

### 7.7 Public Works

The Public Works cost category includes Planning, Building Safety, Code Enforcement, Economic Development, and all public works administration expenses. Using a Per Capita \& 50\% Employee Multiplier and marginal increase of $100 \%$ the total annual Public Works costs are anticipated to be $\mathbf{\$ 1 1 7 , 7 2 5}$ at buildout.

### 7.8 Engineering Department

The Engineering cost category includes all engineering expenses as well as all costs associated with the NPDES. Using a Per Capita \& 50\% Employee Multiplier and marginal increase of $50 \%$ the total annual Engineering costs are anticipated to be $\mathbf{\$ 2 8 , 9 4 5}$ at buildout.

### 7.9 Finance Department

The Finance and General Government services cost category includes executive office, assessor/recorder/county clerk, treasurer - tax collector, Non-Departmental, Community Services and human resources costs. Using a Per Capita \& 50\% Employee Multiplier and a marginal increase of $50 \%$ the total Finance Department costs are anticipated to be $\$ 37,583$ at buildout.

Table 1 - Fiscal Impact Analysis Summary Proposed Project
Menifee North Fiscal Impact Analysis
4/3/2018 Internal Working Discussion Draft

| Recurring Revenues: | Table Ref. |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Buildout |  | Percent of |
|  |  |  |  | Total |
| Property Tax | 4 | \$ | 217,842 | 18.0\% |
| Property Tax in Lieu of MVLF | 5 |  | 117,026 | 9.7\% |
| Measure DD | 7 |  | 289,710 | 23.9\% |
| Sales Tax | 7 |  | 483,433 | 39.9\% |
| Building/Planning/Engineering Fees | 8 |  | - | 0.0\% |
| Franchise Fees | 8 |  | 59,754 | 4.9\% |
| County Augmentation | 8 |  | 20,886 | 1.7\% |
| Business License | 8 |  | 1,928 | 0.2\% |
| Transient Occupancy Tax | 8 |  | - | 0.0\% |
| Recreation Program Fees | 8 |  | 4,217 | 0.3\% |
| Fines \& Fees | 8 |  | 10,168 | 0.8\% |
| Real Property Transfer Tax | 6 |  | - | 0.0\% |
| Misc. Fees | 8 |  | 3,524 | 0.3\% |
| Transfer In | 8 |  | 2,642 | 0.2\% |
| Total Recurring Revenue |  | \$ | 1,211,128 | 100.0\% |

Recurring Expenditures:

| Legislative | 9 | $\$$ | 16,554 | $2.0 \%$ |
| :--- | :---: | ---: | ---: | :---: |
| Police Services | 9 |  | 251,244 | $30.4 \%$ |
| Fire Services | 9 |  | 194,796 | $23.6 \%$ |
| Emergency Operations Services | 9 |  | 145 | $0.0 \%$ |
| Animal Control | 9 |  | 8,200 | $1.0 \%$ |
| Measure DD | 9 |  | 170,383 | $20.6 \%$ |
| Public Works | 9 |  | 117,725 | $14.3 \%$ |
| Engineering Department | 9 |  | 28,945 | $3.5 \%$ |
| Finance Department | 9 |  | 37,583 | $4.6 \%$ |
| Total Recurring Expenditures |  | $\mathbf{\$}$ | $\mathbf{8 2 5 , 5 7 5}$ | $\mathbf{1 0 0 . 0 \%}$ |

Net General Fund Fiscal Surplus (Deficit)
385,553

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Table 2 - Post-ERAF Share of the Basic Tax Calculation Proposed Project


## Footnotes:

(a) FY 2017-18 Share of the Basic Tax per Riverside County Auditor-Controller's Office, Property Tax Division.

Table 3 - Land Use Assumptions
Proposed Project
Menifee North Fiscal Impact Analysis
4/3/2018 Internal Working Discussion Draft



Footnotes:
(a) Absorption for residential and non-residential land use per Mike Naggar and Associates Inc. as of 3/27/18.
(b) Per DPFG experience and database of Projects.
(c) Per the California Department of Finance, dated 1/1/2017 for City of Menifee.

## Appendix A

| Appendix A |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Table 4 - Property Tax Summary |  |  |  |  |
| Proposed Project |  |  |  |  |
| Menifee North Fiscal Impact Analysis |  |  |  |  |
| 4/3/2018 Internal Working Discussion Draft $\triangle$ \ 5 |  |  |  |  |
|  |  | Table |  |  |
| Property Tax |  | Ref. |  |  |
| Total Project Assessed Value |  | 3 | \$ | 169,732,000 |
| Basic Rate |  |  |  | 1.00\% |
| Basic Tax Paid | [1] |  | \$ | 1,697,320 |
| City General Fund Share of Basic Tax (a) | [2] | 2 |  | 6.511386\% |
| City General Fund Property Tax Revenue | [3] $=[1] \times[2]$ |  | \$ | 110,519 |
| City Fire Protection Share of Basic Tax (a) | [4] |  |  | 6.3231\% |
| City General Fire Protection Property Tax Revenue | [5]=[1]x[4] | 2 | \$ | 107,323 |
| Total Annual Property Taxes to City | $=[3]+[5]$ |  | \$ | 217,842 |
| Footnotes: |  |  |  |  |
| (a) Per County of Riverside Auditor/Controller. Based on proposed development located within Tax Rate area 026-231. |  |  |  |  |

## Appendix A

Table 5 - MVLF Revenue Calculations
Proposed Project
Menifee North Fiscal Impact Analysis
4/3/2018 Internal Working Discussion Draft

## I. MOTOR VEHICLE LICENSE FEE ("MVLF")

## Nominal Dollars:

City Assessed Valuation (a)
Property Tax Vehicle License Fees (VLF) (b)
VLF Increase per \$1,000 increase in AV

Property Tax in Lieu of MVLF:
Total Assessed Value (c)
Less: Existing Assessed Value
Net (New) Assessed Value

|  | FY 2017-18 |  |
| ---: | ---: | ---: |
| $[1]$ | $\$$ | $8,685,564,917$ |
| $[2]$ |  | $6,062,792$ |
| $[3]=[2] /[1] * 1000$ | $\$$ | 0.6980 |
|  |  |  |

Project Assessed Valuation / 1,000 VLF Increase per \$1,000 increase in AV

Property Tax in Lieu of MVLF

| $[7]=[6] / 1000$ | $\$$ | $167,651.02$ |
| ---: | :--- | ---: |
| $[3]$ |  | 0.6980 |
|  | $\$ 3]^{*}[7]$ | $\$$ |
|  |  | 117,026 |

Footnotes:
(a) Per County of Riverside Assessor's Office 2017/2018 Assessment Roll.
(b) Per City of Menifee Mid-Year 2017-18 Budget, page 133.
(c) See Table 3 - Land Use Assupmtions.

Table 6 - Property Transfer Tax
Proposed Project
Menifee North Fiscal Impact Analysis
4/3/2018 Internal Working Discussion Draft

Total Assessed Value per Table 3
Turnover Rate (a)
Annual Taxable Assessed Value
Property Transfer Tax Rate (b)
Total Annual Property Transfer Taxes

| Residential |  | Commercial |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 118,482,000 | \$ | 51,250,000 | \$ | 169,732,000 |
|  | 0.00\% |  | 0.00\% |  |  |
| \$ | - | \$ | - | \$ | - |
|  | 0.110000\% |  | 0.110000\% |  | 0.110000\% |
| \$ | - | \$ | - | \$ | - |

Footnotes:
(a) Assumes property is operated by the Developer, and will not be resold.
(b) The County may levy a transfer tax at the rate of $\$ 0.55$ for each $\$ 500$ of assessed value. A City within the County that levies this tax can levy a transfer tax at a rate of $\$ 0.55$ per $\$ 1,000$. If both the County and City levy the transfer tax, a credit shall be allowed against the amount imposed by the County in the amount of tax that is imposed by the City per California Revenue and Taxation Code 11911.

## Appendix A

Table 7 - Sales Tax
Proposed Project
Menifee North Fiscal Impact Analysis 4/3/2018 Internal Working Discussion Draft


## A. Sales Tax

I. On-Site Sales and Use Tax Revenue

Retail Sq. Ft.

| Table Ref. |
| :---: |
| 3 |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |

Total On-Site Sales Tax Revenue

## II. Off-Site Sales and Use Tax Revenue

| Number of Units | 3 |
| :--- | ---: |
| Average Rent per Month | 3 |
| Average Annual Housing Costs |  |
| Annual Income (Income Spent on Housing @ 35\%) (b) | $35.00 \%$ |
| Aggregate Incomes |  |
| Consumer Expenditures @ 73.65\% (c) | $73.65 \%$ |
| Taxable Spending @ 32.56\% (c) | $32.56 \%$ |
| Taxable Spending |  |
| Less: On-site Capture @ 50\% | $50.00 \%$ |
| City Share @ 75\% | $75.00 \%$ |
| Sales Tax @1\% of taxable sales | $1.00 \%$ |
| Use Tax @10.50\% of sales tax | $10.50 \%$ |
| Site Sales Tax Revenue |  |


|  | 637 |  |
| ---: | ---: | ---: |
|  | $\$$ | 1,400 |
| $\$$ | 16,800 |  |
| $\$$ | 48,000 |  |
| $\$$ | $30,576,000$ |  |
| $\$$ | $22,519,224$ |  |
| $\$$ | $7,332,259$ |  |
| $\$$ | $7,332,259$ |  |
| $\$$ | $3,666,130$ |  |
| $\$$ | $2,749,597$ |  |
|  | 27,496 |  |
| $[2]=[1]+[2]$ | $\$$ | $\mathbf{3 0 , 8 8 7}$ |
|  |  | $\mathbf{\$ 8 3 , 4 3 3}$ |


| Proposed Project |  |
| ---: | ---: |
|  | 205,000 |
| $\$$ | 200.00 |
| $\$$ | $41,000,000$ |
|  | 410,000 |
|  | 43,050 |

B. Measure DD Sales Tax

On-Site Measure DD Sales Tax

| Commercial Retail Taxable Sales |  |  |
| :--- | ---: | ---: |
| Total On-Site Measure DD Sales Tax | (d) | $1.00 \%$ |
| Measure DD Revenue to the General Fund | (e) | $66.22 \%$ |



Off-Site Measure DD Tax
Retail Taxable Sales
Total Off-Site Measure DD Sales Tax (d)
(d) $1.00 \%$

Measure DD Revenue to the General Fund (e) 66.22\%
Total Taxable Spending
Less: On-site Capture @ 50\%
50.00\%

Sales Tax @1\% of taxable sales
100\%
10.50\%

## Total Off-Site Sales Tax Revenue

Total Sales Tax

Commerial Retail Taxable Sale

Measure DD Revenue to the General Fund
(e)
66.22\%

Total Measure DD Sales Tax


| Amount |  |
| :--- | ---: |
| $\$$ | $2,749,597$ |
| $\$$ | 27,496 |
| $\$$ | 18,208 |

Footnotes:
(a) Per DPFG experience and database of Projects.
(b) Per Bureau of Labor Statistics Consumer Expenditure for 2016, households spend $35 \%$ of their annual income in housing cost.
(c) Per Bureau of Labor Statistics Consumer Expenditure for 2016, 32.56\% of the household income accounts towards taxable capital.
(d) Represents the City of Menifee local sales tax Measure DD. Per measure DD, $1 \%$ of the sales tax is transferred to the City's general fund.
(e) Per City of Menifee FY 2017-18 Annual Budget, $66.22 \%$ of the Measure DD revenue is dedicated towards fire and police services.


|  |  | $\begin{array}{r} \text { Table } 8 \text { - } \\ \text { P } \\ \text { Menifee } \mathbf{N o} \\ \hline 3 / 2018 \text { Inter } \end{array}$ | General Fund Rev oposed Project th Fiscal Impact al Working Discu | ues <br> alysis <br> on Draft |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue Category |  | 17-18 Mid- <br> Budget (a) | City Equivalent Units (b) | Measure |  | ctor | Equivalent Units (c) |  | roject <br> venues |
| Fines \& Fees |  |  |  |  |  |  |  |  |  |
| Code Enforcement Fines | \$ | 200,000 | 107,960 | per capita \& 50\% employee | \$ | 1.85 | 2,081 | \$ | 3,855 |
| Animal License Fees |  | 90,000 | 107,960 | per capita \& 50\% employee |  | 0.83 | 2,081 |  | 1,735 |
| Impound Fee |  | 25,000 | 107,960 | per capita \& 50\% employee |  | 0.23 | 2,081 |  | 482 |
| Repossession Fee |  | 1,000 | 107,960 | per capita \& 50\% employee |  | 0.01 | 2,081 |  | 19 |
| Police Report Fee |  | 10,000 | 107,960 | per capita \& 50\% employee |  | 0.09 | 2,081 |  | 193 |
| Traffic Citations |  | 75,000 | 107,960 | per capita \& 50\% employee |  | 0.69 | 2,081 |  | 1,446 |
| Weed/Hazardous Vegetation Fines |  | 1,500 | 107,960 | per capita \& 50\% employee |  | 0.01 | 2,081 |  | 29 |
| Abandoned Vehicle Abatement Fees |  | 25,000 | 107,960 | per capita \& 50\% employee |  | 0.23 | 2,081 |  | 482 |
| Fines \& Forfeitures |  | 100,000 | 107,960 | per capita \& 50\% employee |  | 0.93 | 2,081 |  | 1,928 |
| Subtotal | \$ | 527,500 |  |  | \$ | 4.89 |  | \$ | 10,168 |
| Real Property Transfer Tax |  |  |  |  |  |  |  |  |  |
| Real Prop Transfer Tax | \$ | 400,000 | --- | ---------------------------- Tee Tabl |  |  |  |  |  |
| Subtotal | \$ | 400,000 |  |  | \$ | - |  | \$ | - |
| Misc. Fees |  |  |  |  |  |  |  |  |  |
| Motor Vehicle License Fee | \$ | 6,062,792 |  | ----See Tabl | $5-$ |  |  |  |  |
| New Business Zoning Review Fee |  | 10,000 | 107,960 | per capita \& 50\% employee |  | 0.09 | 2,081 |  | 193 |
| Foreclosure Registration |  | 15,000 | 107,960 | per capita \& 50\% employee |  | 0.14 | 2,081 |  | 289 |
| Water Quality Mgmt Plans Fees |  | 10,000 | 107,960 | per capita \& 50\% employee |  | 0.09 | 2,081 |  | 193 |
| AMR Fines |  | 30,000 | 107,960 | per capita \& 50\% employee |  | 0.28 | 2,081 |  | 578 |
| Public Records Requests |  | 300 | 107,960 | per capita \& 50\% employee |  | 0.00 | 2,081 |  | 6 |
| Late Fees |  | 500 | 107,960 | per capita \& 50\% employee |  | 0.00 | 2,081 |  | 10 |
| Donations |  | 2,000 | 107,960 | per capita \& 50\% employee |  | 0.02 | 2,081 |  | 39 |
| Event Sponsorships |  | 1,000 | 107,960 | per capita \& 50\% employee |  | 0.01 | 2,081 |  | 19 |
| Military Banner Fees |  | 5,000 | 107,960 | per capita \& 50\% employee |  | 0.05 | 2,081 |  | 96 |
| General Plan Maintenance Fee |  | 50,000 |  | Not Used |  | - | - |  | - |
| Cell Tower Revenue |  | 39,000 | 107,960 | per capita \& 50\% employee |  | 0.36 | 2,081 |  | 752 |
| Blood Draw Reimbursements |  | 15,000 | 107,960 | per capita \& 50\% employee |  | 0.14 | 2,081 |  | 289 |
| Miscellaneous Revenue |  | 15,000 | 107,960 | per capita \& 50\% employee |  | 0.14 | 2,081 |  | 289 |
| Interest Income |  | 40,000 | 107,960 | per capita \& 50\% employee |  | 0.37 | 2,081 |  | 771 |
| Subtotal | \$ | 6,295,592 |  |  | \$ | 1.69 |  | \$ | 3,524 |
| Transfer In |  |  |  |  |  |  |  |  |  |
| Operating Transfers In | \$ | 137,071 | 107,960 | per capita \& 50\% employee | \$ | 1.27 | 2,081 | \$ | 2,642 |
| Subtotal | \$ | 137,071 |  |  | \$ | 1.27 |  | \$ | 2,642 |
| Total | \$ | 46,547,501 |  |  | \$ | 49.55 |  | \$ | 103,117 |

Footnotes:
(a) Per City of Menifee FY 2017-18 Mid-Year Budget.
(b) Based on (1) 90,660 City of Menifee residents, California Department of Finance, January 1, 2017, (2) 34,600 total City of Menifee employees, California Emplpoyemnt Development Department, January 2018, and (3) City employment was reduced by $50 \%$ to account for the estimated less frequent use of City public services by employees than residents
(c) See Table 3 - Land Use Assumptions

Table 9 - General Fund Expenditures Proposed Project
Menifee North Fiscal Impact Analysis
4/3/2018 Internal Working Discussion Draft


Footnotes:
(a) Per City of Menifee FY 2017-18 Mid-Year Budget.
(b) Based on (1) 90,660 City of Menifee residents, California Department of Finance, January 1, 2017, (2) 34,600 total City of Menifee employees,

California Emplpoyemnt Development Department, January 2018, and (3) City employment was reduced by $50 \%$ to account for the estimated less
frequent use of City public services by employees than residents
(c) See Table 3 - Land Use Assumptions

Table 10 - Phasing Analysis Detail
Proposed Project
Menifee North Fiscal Impact Analysis
Menifee North Fiscal Impact Analysis

0.1 Cumulative Residents

Residential Absorption Assumptions
Total Cumulative Residents
10.2 Residential Property Value per Unit
Subtotal Assessed Value

## Total Cumulative Residential Assessed Value



Table 10 - Phasing Analysis Detail
Poopsed Project
Menife North Fiscal
Menifee North Fiscal Impact Analysis
4/3/2018 Internal Working Discussion Draft

NoN-RESIDENTIAL FINANCING SOURCES
10.6 Non-Residenter
Retail

Square Feet (a)
Cumulative Square Feet
Assessed Value Additions
Cumulative Employees
office
Square Feet (a)
Cumulative Square Feet
Assessed Value Additions
Cumulative Employees
Cumulative Em
Taxable Sales
Business Park
Square Feet (a)
Cumulative Square
Cumulative Square Feet
Assessed Value Additions
Assessed Value Additions
Cumulative Employees
Taxable Sales
Total Non-Residential Assessed Value Additions
Cumulative Non-Residential Assessed Value
Total Non-Residential Cumulative Employees
$50 \%$ of Cumulative Employees
otal Taxable Sales
0.7 Non-Residential Property Tax

Basic Tax Paid - Non-Residential
City of Menifee - General Fund
City of Menifee - Fire Protection Fund
Total Non-Residential Property Tax
10.8 Non-Residential Documentary Transfer Tax

Non-Residential Property Turnover Rate ranser Tax as a \% of Price
Total Non-Residential Documentary Transfer Tax
0.9 On-Site Sales Tax

Sales Tax (@1\% of Taxable Sales)
use Tax (@10.5\% of Sales Tax)
O Site Meas
0.10 Total On-Site Measure DD Sales Tax

IAL AND NON-RESIDENTIAL FINANCING SOURCES
ESIDENTIAL AND NON-RESIDENTIAL LINANCING SOUR
10.11 Property Tax in Lieu of MVIF Revenue
Residential Cumulative Assessed Vasue Vlue
Non-Residential Cumulative Assessed Value
(Less) Existing Land Value


| 0.00\% | 6 | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| , | 6 | s | . | s | . | s | . | s | . | s | . | s | . | \$ | . | s | . | s |  | s |  |
| 1.00\% | 7 | \$ | - | \$ | - | \$ | - | \$ | . | \$ | - | \$ | 410,000 | \$ | 410,000 | \$ | 410,000 | \$ | 410,000 | \$ | 410,000 |
| 10.50\% | 7 |  | . |  | . |  | . |  | . |  | . |  | 43,050 |  | 43,050 |  | 43,050 |  | 43,050 |  | 43,050 |
|  |  | s | . | s | . | S | . | s | - | s | - | s | 453,050 | s | 453,050 | S | 453,050 | S | 453,050 | S | 453,050 |
| 1.00\% | 7 | \$ | . | \$ | . | \$ | - | \$ | . | \$ | - | \$ | 410,000 | \$ | 410,000 | \$ | 410,000 | \$ | 410,000 | \$ | 410,000 |
| 66.22\% | 7 | S | . | s | . | s | . | s | . | s | . | S | 271,502 | \$ | 271,502 | s | 271,502 | \$ | 271,502 | \$ | 271,502 |


| \$ | $\begin{aligned} & 44,640,000 \\ & (2,080,983) \end{aligned}$ | \$ | $89,280,000$ $-\quad$ $(2,080,983)$ | \$ | $118,482,000$ $(2,080,983)$ | \$ | 118,482,000 <br> $(2,080,983)$ | \$ | 118,482,000 $(2,080,983)$ | \$ | $\begin{gathered} 118,482,000 \\ 51,250,000 \\ (2,080,983) \end{gathered}$ | \$ | 118,482,000 51,250,000 $(2,080,983)$ | \$ | $\begin{gathered} 118,482,000 \\ 51,250,000 \\ (2,080,983) \end{gathered}$ | \$ | $\begin{gathered} 118,482,000 \\ 51,250,000 \\ (2,080,983) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 118,482,000 \\ 51,250,000 \\ (2,080,983) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 42,559,017 | \$ | 87,19,017 | s | 116,401,017 | S | 116,401,017 | \$ | 116,401,017 | \$ | 167,651,017 | s | 167,651,017 | \$ | 167,651,017 | \$ | 167,651,017 | \$ | 167,651,017 |
| s | 29,708 | s | 60,868 | 5 | 81,251 | s | 81,251 | s | 81,251 | s | 117,026 | 5 | 117,026 | S | 117,026 | s | 117,026 | s | 117,026 |

Table 10 - Phasing Analysis Detail
Prooosed Project
roposed Project
Menifee North Fiscal Ipaca Analysis
0.12 OTHER GENERAL FUND DISCRETIONARY REVENUE

$\qquad$ 5 $\qquad$
$\qquad$
$\qquad$ 8 $\qquad$
$\qquad$
$\qquad$ 10 Building/Planning/EEngineering Fees
ranchise Fees
ounty Augmentatio
Business License
Transient Occupancy Tax
Recreation Program Fees
Fines \& Fees
Misc. Fees
Misc. Fees
Transfer In
Total Other General Fund Discretionary Revenue
Total General Fund Recurring Revenues

| \$ | - | \$ | - | \$ | . | \$ | . | \$ | - | \$ | - | \$ | - | \$ | . | \$ | . | \$ | . |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20,295 |  | 40,591 |  | 53,867 |  | 53,867 |  | 53,867 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |
|  | 7,094 |  | 14,188 |  | 18,828 |  | 18,828 |  | 18,828 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |
|  | 655 |  | 1,309 |  | 1,738 |  | 1,738 |  | 1,738 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |
|  | . |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
|  | 1,432 |  | 2,865 |  | 3,802 |  | 3,802 |  | 3,802 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |
|  | 3,453 |  | 6,907 |  | 9,166 |  | 9,166 |  | 9,166 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |
|  | 1,197 |  | 2,394 |  | 3,176 |  | 3,176 |  | 3,176 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |
|  | 897 |  | 1,795 |  | 2,382 |  | 2,382 |  | 2,382 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |
| s | 35,024 | s | 70,048 | s | 92,959 | s | 92,959 | s | 92,959 | \$ | 103,117 | \$ | 103,117 | S | 103,117 | s | 103,117 | 5 | 103,117 |
| \$ | 140,332 | s | 282,116 | \$ | 374,867 | \$ | 374,867 | \$ | 374,867 | s | 1,211,128 | s | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 |

10.13 General fund recurring expenditures a

| Sisativ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| City Council | \$ | 0.82 | 9 | \$ | - | \$ | 577 | \$ | 1,155 | \$ | 1,532 | \$ | 1,532 | \$ | 1,532 | \$ | 1,700 | \$ | 1,700 | \$ | 1,700 | \$ | 1,700 |
| city Attorney |  | 1.67 | 9 |  | - |  | 1,179 |  | 2,358 |  | 3,129 |  | 3,129 |  | 3,129 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |
| City Clerk |  | 1.59 | 9 |  |  |  | 1,123 |  | 2,246 |  | 2,981 |  | 2,981 |  | 2,981 |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |
| Administrative Services |  | - | 9 |  | - |  |  |  | - |  |  |  |  |  | - |  | - |  |  |  |  |  | - |
| City Manager |  | 3.88 | 9 |  | - |  | 2,743 |  | 5,486 |  | 7,281 |  | 7,281 |  | 7,281 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |
| Subtotal |  |  |  |  | . |  | 5,622 |  | 11,245 |  | 14,923 |  | 14,923 |  | 14,923 |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |
| Public Safety |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Police Services | \$ | 120.73 | 9 | \$ | - | \$ | 85,335 | \$ | 170,670 | \$ | 226,494 | \$ | 226,494 | \$ | 226,494 | \$ | 251,244 | \$ | 251,244 | \$ | 251,244 | \$ | 251,244 |
| Fire Services |  | 93.61 | 9 |  | - |  | 66,162 |  | 132,325 |  | 175,606 |  | 175,606 |  | 175,606 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |
| Emergency Operations Services |  | 0.07 | 9 |  | - |  | 49 |  | 98 |  | 130 |  | 130 |  | 130 |  | 145 |  | 145 |  | 145 |  | 145 |
| Animal Control |  | 3.94 | 9 |  | - |  | 2,785 |  | 5,571 |  | 7,393 |  | 7,393 |  | 7,393 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |
| Measure DD |  | 81.88 | 9 |  | - |  | 57,871 |  | 115,741 |  | 153,598 |  | 153,598 |  | 153,598 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |
| Subtotal |  |  |  |  | - |  | 212,203 |  | 424,405 |  | 563,221 |  | 563,221 |  | 563,221 |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |
| Public Works |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Planning | \$ | 18.30 | 9 | \$ | - | \$ | 12,932 | \$ | 25,865 | \$ | 34,325 | \$ | 34,325 | \$ | 34,325 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 |
| Building and Safety |  | 15.85 | 9 |  |  |  | 11,202 |  | 22,404 |  | 29,732 |  | 29,732 |  | 29,732 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |
| Code Enforcement |  | 6.49 | 9 |  | - |  | 4,589 |  | 9,177 |  | 12,179 |  | 12,179 |  | 12,179 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |
| Economic Development |  | 7.58 | 9 |  | - |  | 5,359 |  | 10,718 |  | 14,223 |  | 14,223 |  | 14,223 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |
| Street Maintenance and Lighting |  | 1.85 | 9 |  | - |  | 1,309 |  | 2,619 |  | 3,475 |  | 3,475 |  | 3,475 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |
| Public Works Administration |  | 6.50 | 9 |  | . |  | 4,594 |  | 9,189 |  | 12,194 |  | 12,194 |  | 12,194 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |
| Subtotal |  |  |  |  |  |  | 39,985 |  | 79,971 |  | 106,128 |  | 106,128 |  | 106,128 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |
| Engineering Department |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Engineering | \$ | 12.66 | 9 | \$ | - | \$ | 8,947 | \$ | 17,895 | \$ | 23,748 | \$ | 23,748 | \$ | 23,748 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 |
| NPDES |  | 1.25 | 9 |  |  |  | 884 |  | 1,768 |  | 2,346 |  | 2,346 |  | 2,346 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |
| Subtotal |  |  |  |  | - |  | 9,831 |  | 19,663 |  | 26,094 |  | 26,094 |  | 26,094 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |
| Finance Department |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Finance | \$ | 5.27 | 9 | \$ | - | \$ | 3,728 | \$ | 7,455 | \$ | 9,894 | \$ | 9,894 | \$ | 9,894 | \$ | 10,975 | \$ | 10,975 | \$ | 10,975 | \$ | 10,975 |
| Non-Departmental |  | 5.46 | 9 |  | - |  | 3,859 |  | 7,718 |  | 10,242 |  | 10,242 |  | 10,242 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |
| Human Resources |  | 1.73 | 9 |  | - |  | 1,220 |  | 2,441 |  | 3,239 |  | 3,239 |  | 3,239 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |
| Community Services |  | 5.60 | 9 |  | . |  | 3,958 |  | 7,916 |  | 10,505 |  | 10,505 |  | 10,505 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |
| Subtotal |  |  |  |  | - |  | 12,765 |  | 25,530 |  | 33,880 |  | 33,880 |  | 33,880 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |
| Total General Fund Recurring Expenditures |  |  |  | s | . | 5 | 280,407 | s | 560,813 | s | 744,246 | s | 744,246 | s | 744,246 | s | 825,575 | 5 | 825,575 | 5 | 825,575 | 5 | 825,575 |
| Net Annual Surplus/ (Deficit) |  |  |  | S | 140,332 | s | 1,710 | s | (185,946) | s | $(369,379)$ | s | $(369,379)$ | s | 466,882 | s | 385,553 | s | 385,553 | S | 385,553 | 5 | 385,553 |

(a) Expenditures are assumed in the fiscal years following move-ins to match information used for City budget.

Table 10 - Phasing Analysis Detail
Proposed Project
Menifee North Fiscal Impact Analysis
Menifee North Fiscal Impact Analysis

|  | $\square \sqrt{ } \quad$ factor | $\begin{aligned} & \text { Table } \\ & \text { Ref } \end{aligned}$ |  | 11 |  | 12 |  | 13 |  | 14 |  | 15 |  | 16 |  | 17 |  | 18 |  | 19 |  | 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General Fund Financing Sources |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Tax |  | 10.3, 10.7 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 | \$ | 217,842 |
| Property Tax in Lieu of MVLF |  | 10.11 |  | 117,026 |  | 117,026 |  | 117,026 |  | 117,026 |  | 117,026 |  | 117,026 |  | 117,026 |  | 117,026 |  | 117,026 |  | 117,026 |
| Measure DD |  | 10.5, 10.10 |  | 289,710 |  | 289,710 |  | 289,710 |  | 289,710 |  | 289,710 |  | 289,710 |  | 289,710 |  | 289,710 |  | 289,710 |  | 289,710 |
| Sales Tax |  | 10.5, 10.9 |  | 483,433 |  | 483,433 |  | 483,433 |  | 483,433 |  | 483,433 |  | 483,433 |  | 483,433 |  | 483,433 |  | 483,433 |  | 483,433 |
| Buildin/Planning/Engineering Fees |  | 10.12 |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  |  |
| Franchise Fees |  | 10.12 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |
| County Augmentation |  | 10.12 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |
| Business License |  | 10.12 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |
| Transient Occupancy Tax |  | 10.12 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Recreation Program Fees |  | 10.12 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |
| Fines \& Fees |  | 10.12 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |
| Real Property Transfer Tax |  | 10.4, 10.7 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Misc. Fees |  | 10.12 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |
| Transfer In |  | 10.12 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |
| Total Financing Sources |  |  | S | 1,211,128 | s | 1,211,128 | 5 | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 | s | 1,211,128 | 5 | 1,211,128 | 5 | 1,211,128 | S | $\underline{\text { 1,211,128 }}$ |
| General fund Financing Requirements |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Legislative |  | 10.13 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 | \$ | 16,554 |
| Police Services |  | 10.13 |  | 251,244 |  | 251,244 |  | 251,244 |  | 251,244 |  | 251,244 |  | 251,244 |  | 251,244 |  | 251,244 |  | 251,244 |  | 251,244 |
| Fire Services |  | 10.13 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |
| Emergency Operations Services |  | 10.13 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |
| Animal Control |  | 10.13 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |
| Measure DD |  | 10.13 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |
| Public Works |  | 10.13 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |
| Engineering Department |  | 10.13 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |
| Finance Department |  | 10.13 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |
| Total Financing Requirements |  |  | S | 825,575 | S | 825,575 | 5 | 825,575 | \$ | 825,575 | \$ | 825,575 | \$ | 825,575 | s | 825,575 | 5 | 825,575 | \$ | 825,575 | 5 | 825,575 |
| General Fund fiscal Impact |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ongoing Surplus/(Deficit) |  |  | S | 385,553 | 5 | 385,553 | 5 | 385,553 | 5 | 385,553 | 5 | 385,553 | 5 | 385,553 | 5 | 385,553 | 5 | 385,553 | S | 385,553 | S | 385,553 |
| Surplus/(Deficit) per Unit |  |  | S | 605 | S | 605 | 5 | 605 | S | 605 | 5 | 605 | S | 605 | S | 605 | 5 | 605 | S | 605 | S | 605 |
| Revenue/Cost Ratio |  |  |  | 1.47 |  | 1.47 |  | 1.47 |  | 1.47 |  | 1.47 |  | 1.47 |  | 1.47 |  | 1.47 |  | 1.47 |  | 1.47 |

EsIDENTIAL FINANCING SOURCES
0.1 Cumulative Residents

Residential Absorption Assumptions
Total Cumulative Residents
10.2 Residential Property Value per Unit
Subtotal Assessed Value
otal Cumulative Residential Assessed Value


Table 10 - Phasing Analysis Detai
Mroposed Project
Menifee North Fiscal Mpacanalysis

|  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

NON-RESIDENTIAL FINANCING SOURCES
10.6 Non-Residential Land Use
10.6 Non-Residential Land Use

Retail
Cumulative Square Feet
Assessed Value Additions
Cumulative Employees
Cumulative Employ
Taxable Sales
office
Square Feet (a)
Cumulative Square Feet
Assessed Value Addition
Assessed Value Additions
Cumulative Employees
Cumulative Em
Taxable Sales
Business Park
Square Feet (a)
Cumulative Square
Cumulative Square Feet
Assessed Value Additions
Cumulative Employees Taxable sales
Total Non-Residential Assessed Value Additions
Cumulative Non-Residential Assessed Value
Total Non-Residential Cumulative Employees
$50 \%$ of Cumulative Employees
0.7 Non-Residential Property Tax

Basic Tax Paid - Non-Residential
City of Menifee - General Fund
City of Menifee - - ire Protection Fund
City yf Menifeee - Fire Protection Fund
Total Non-Residential Property Tax

10.8 Non-Residential Documentary Transfer Tax

Non-Residential Property Turnover Rate
ransfer Tax as a \% of Price
Total Non-Residential Documentary Transfer Tax
0.9 On-Site Sales Tax

Sales Tax (@1\% of Taxable Sales)
Use Tax (@10.5\% of Sales Tax)
Total On-Site Sales Tax Allocated to City
0.10 Total On-Site Measure DD Sales Tax

Measure DD Revenue to the General Fund
ESIDENTIAL AND NoN-RESIDENTIAL FINANCING SOURCES
10.11 Property Tax in Lieu of MVLF Revenue

Residential Cumulative Assessed Value
Non-Residential Cumulative Assessed Value
(Less) Existing Land Value
Net (New) Cumulative Assessed Value
Total Property In Lieu of MVLF

Table 10 - Phasing Analysis Detail
Prooosed Project
oposed Project
Menifee North Fiscal ImpactAnalysis

|  |  | Factor | $\begin{gathered} \begin{array}{c} \text { rabe } \\ \text { Ref. } \end{array} \end{gathered}$ |  | 11 |  | 12 |  | 13 |  | 14 |  | 15 |  | 16 |  | 17 |  | 18 |  | 19 |  | 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10.12 other general fund discretionary revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Buildin//Planning/Engineering Fees | \$ | - | 8 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Franchise Fees |  | 28.71 | 8 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |  | 59,754 |
| County Augmentation |  | 10.04 | 8 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |  | 20,886 |
| Business License |  | 0.93 | 8 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |  | 1,928 |
| Transient Occupancy Tax |  | - | 8 |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | - |
| Recreation Program Fees |  | 2.03 | 8 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |  | 4,217 |
| Fines $\&$ Fees |  | 4.89 | 8 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |  | 10,168 |
| Misc. Fees |  | 1.69 | 8 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |  | 3,524 |
| Transfer In |  | 1.27 | 8 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |  | 2,642 |
| Total Other General Fund Discretionary Revenue |  |  |  | S | 103,117 | S | 103,117 | 5 | 103,117 | 5 | 103,117 | 5 | 103,117 | 5 | 103,117 | 5 | 103,117 | 5 | 103,117 | 5 | 103,117 | 5 | 103,117 |
| Total General Fund Recurring Revenues |  |  |  | 5 | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 | s | 1,211,128 | s | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 | \$ | 1,211,128 | s | 1,211,128 |

10.13 GENERAL FUND RECURRING EXPENDITURES (a)

| Legislative |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| City Council | \$ | 0.82 | 9 | \$ | 1,700 | \$ | 1,700 | \$ | 1,700 | s | 1,700 | \$ | 1,700 | \$ | 1,700 | \$ | 1,700 | \$ | 1,700 | \$ | 1,700 | \$ | 1,700 |
| City Attorney |  | 1.67 | 9 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |  | 3,471 |
| City Clerk |  | 1.59 |  |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |  | 3,306 |
| Administrative Services |  |  | 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| City Manager |  | 3.88 | 9 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |  | 8,076 |
| Subtotal |  |  |  |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |  | 16,554 |
| Public Safety |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Police Services | \$ | 120.73 | 9 | \$ | 251,244 | S | 251,244 | \$ | 251,244 | \$ | 251,244 | s | 251,244 | \$ | 251,244 | \$ | 251,244 | \$ | 251,244 | \$ | 251,244 | \$ | 251,244 |
| Fire Services |  | 93.61 | 9 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |  | 194,796 |
| Emergency Operations Services |  | 0.07 | 9 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |  | 145 |
| Animal Control |  | 3.94 | 9 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |  | 8,200 |
| Measure DD |  | 81.88 | 9 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |  | 170,383 |
| Subtotal |  |  |  |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |  | 624,768 |
| Public Works |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Planning | \$ | 18.30 | 9 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 | \$ | 38,076 |
| Building and Safety |  | 15.85 | 9 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |  | 32,981 |
| Code Enforcement |  | 6.49 | 9 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |  | 13,510 |
| Economic Development |  | 7.58 | 9 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |  | 15,777 |
| Street Maintenance and Lighting |  | 1.85 | 9 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |  | 3,855 |
| Public Works Administration |  | 6.50 | 9 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |  | 13,527 |
| Subtotal |  |  |  |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |  | 117,725 |
| Engineering Department |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Engineering | \$ | 12.66 | 9 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 | \$ | 26,343 |
| NPDES |  | 1.25 | 9 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |  | 2,602 |
| Subtotal |  |  |  |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |  | 28,945 |
| Finance Department |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Finance | \$ | 5.27 | 9 | \$ | 10,975 | \$ | 10,975 | \$ | 10,975 | \$ | 10,975 | \$ | 10,975 | \$ | 10,975 | , | 10,975 | \$ | 10,975 | \$ | 10,975 | \$ | 10,975 |
| Non-Departmental |  | 5.46 | 9 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |  | 11,362 |
| Human Resources |  | 1.73 | 9 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |  | 3,593 |
| Community Services |  | 5.60 | 9 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |  | 11,653 |
| Subtotal |  |  |  |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |  | 37,583 |
| Total General Fund Recurring Expenditures |  |  |  | s | 825,575 | S | 825,575 | s | 825,575 | S | 825,575 | s | 825,575 | S | 825,575 | \$ | 825,575 | 5 | 825,575 | 5 | 825,575 | s | 825,575 |
| Net Annual Surplus/ (Deficit) |  |  |  | 5 | 385,553 | S | 385,553 | S | 385,553 | s | 385,553 | s | 385,553 | s | 385,553 | s | 385,553 | S | 385,553 | s | 385,553 | s | 385,553 |

(a) Expenditures are assumed in the fiscal years following move-ins to match information used for City budget.

